



Vault Consulting

UNLOCKING YOUR FULL POTENTIAL

Who We Are

F. Lawrence Coleman brings a unique and dynamic blend of sales, management and entrepreneurial expertise to his training workshops that is 15 years strong.

Lawrence's sales and management career spans several key industries where he built and led award winning sales teams. Among them are ADP and Ceridian, global purveyors of human resource solutions. Forged from his experience at ADP and Ceridian, Lawrence knows what makes HR departments tick and most importantly: what makes them hire.

Armed with a diverse background in workplace cultures, from large corporations to franchise businesses, Lawrence speaks to the broad spectrum of interview scenarios undergraduates encounter as they take their first steps out into the post-college labor force.

Working with young people, in particular, is a labor of love that binds his commitment to serving as a sports coach and mentor in youth organizations. Years of really listening and guiding young people inform his insight and dynamic delivery that engages and reaches the 20-something audience, empowering them to make a difference in their own lives. That's Vault Consulting's mission.

Our Process

Our approach is all about impact. What will be your WOW moment? Competition for a good job is fierce in this rough and tumble economy. New graduates need to outshine not only each other, but also experienced, veteran workers. Potential candidates simply can't afford to miss a beat or bore an interviewer.

In our half-day training workshops, we cover all of the basics: dress, deportment, company research, question/answer prep, follow-up. Moreover, we build confidence. We teach winning mindsets that take graduates out of a fear-based "police interrogation" mentality and show them they are looking at a great opportunity to showcase their talent and drive.

Our training seminars ensure each student learns how to leverage their experience, education, and energy in well-crafted responses that speak to the requirements of the job they seek. Armed with an insider's insight into the perspective of the person behind the desk, types of interview questions they can expect, and how to frame successful responses, students gain the confidence that WOWs potential employers. That's Vault Consulting's mission accomplished.



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